

401 Granby Street

\$12 million mixed-use project with 65 apartments 2,100 SF of retail. Delivery February 2014.

\$12 million 71-unit apartment building with pool, fitness center, more. Delivery February 2014.

416 Boush Street

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BLack and White Cabs



Property improvements and enhancements to current of-

Amerigroup



\$20 million investment to support corporate complex in Lake Wright Executive Center.

BAE



Replacement of pump station.

Bauer Compressors,



fices.

Bon Secours DePaul Medical Plaza



New \$25 million facility with specialist care & comprehensive cancer center. Opens Fall 2013.

Brambleton & **Colley Avenues**



\$2.4 million street widening and elevation due to flooding. Completion Spring 2014.

Bus Transit Center

\$15 million expansion of the

current facility in NIP. Ground-

breaking Spring 2013.



\$4 million center with amenities and 14 bays and layover areas. Completion late 2014.

CHICK-FIL-A



\$2.5 million signature restaurant on Monticello Avenue. Opens 2013.

CHRYSLER Museum Expansion



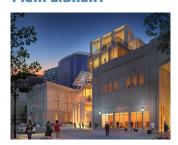
\$24 million expansion and renovation. Opens 2014.

Ciniva



Plans underway for renovation of building to include Ciniva, a web agency.

Colonel Samuel L. **SLOVER MEMORIAL** Main Library



\$64 million LEED-certified, technologically advanced library. Opens December 2014.

Colonna's Shipyard



\$3.9 million expansion includes metal fabrication building; follows \$6.1 million investments in 2011 & 2012.

Consolidated Соок-Оит Courthouse Complex



\$123 million LEED project. Phase I complete in December 2013. Phase II in Fall 2015.



Their second Norfolk location now underway on Monticello Ave.

East Beach Marina Apts



\$25 million 136-unit apartment community with waterfront boardwalk. Delivery May 2014.

East Little Creek & Tidewater



\$4.7 million project in design stage to renovate overpass and feeder lanes.

ELIZABETH RIVER Tunnels Project



\$ 1 billion of construction works to be built by local companies in region. Completion in 2017.

Farm Fresh Wards Corner



Investing \$1.5 million; adding pharmacy drive-thru and making improvements.

FLOAT FIRST



New manufacturer and retailer of float therapy tanks.

GHENT STATION



\$17.5 million mixed-use center to include a gourmet grocer and Bon Secours facility.

Governors School For the Arts



\$9.6 million renovation of historic Monroe Building for consolidation of classes. Opens 2013.

Hampton Boulevard Grade Separation



\$38 million underpass eliminates train delays on Hampton Blvd. Completion Fall 2013

I-564 Intermodal Connector



\$170 million project provides direct truck access to port from interstate. Construction starts 2013.

MIDTOWN SHOPPING CENTER



\$1.2+ million façade improvements with landscaping and tenant leasing underway.

Norfolk Collegiate Center for the Arts



\$8.5 million Center for the Arts on campus. Opens March 2013.

Norfolk International Airport



\$17 million facelift in the main terminal lobby area and screening area. Completion July 2013.

OLD Dominion University Solar Panels



A grant from Dominion Virginia Power will support Marsillac's study for next 5 years.

ORF Concessions



\$5 million in concession improvements at Norfolk International Airport.

Passenger Rail Facility



\$3 million 3,500 square foot station for intercity passenger rail. Opens Summer 2013.

Pointe East at Harbor Walk



\$25 million project with 40 (duplex) townhomes opens July. 80 homes in 10-plex open April 2013.

Promenane Pointe



\$30 million 187-unit luxury apartment community with watefront. Under construction.

Sentara Leigh Hospital



\$126 million expansion project includes two new patient towers. Completion 2016.

Suburban Park Shopping Center



\$18 million shopping center anchored by Harris Teeter. Completion Winter 2014.

TowneBank on Colley Avenue



New branch at 1006 Colley Avenue. Another branch is planned for Suburban Park Shopping Center.

Ray and Joan Kroc Community Center



\$84 million 91,000 square foot community center in Broad Creek. Opens Spring 2013.

Sorrentino Mariani & Company



Improvements to current facility by this furniture manufacturer.

THE ELEMENT ON GRADBY



\$24 million 164-unit apartment community.

Universal Air Products



\$2.4 million expansion for supplier of air pollutant equipment replacement parts & filters.

Rockefeller Apartments



\$17 million conversion of historic Union Mission into 122 market-rate apartments.

Southside Aquatic Center



\$7.9 million 20,000 SF recreation, training and competitive swimming center. Opens Spring 2013.

Tidewater FLEET SUPPLY



\$4.3 million investment adding 40 jobs to new location on Progress Road.

USS Wisconsin



\$6.2 million project for interior improvements to heighten visitor experience.

Sail Nauticus Community Sailing Center



Sailing center will include STEM and afterschool programs. Opens Summer 2013.

Smalls Restaurant



A family-owned and operated restaurant on Hampton Boulevard. Opens Spring 2013.

Therapeutic Recreation applition



\$500 K project for 2100 SF addition to serve special needs clientele. Completion Spring

Virginia Zoo Animal Wellness Center



\$4.25 million facility with Veterinary Hospital and Nutrition Center. Opens Summer 2013.

Waterside Live!



\$28 million renovation to reposition facility into a world class dining and entertainment complex.

Wesleyan Drive **IMPROVEMENTS**



\$12.5 million joint project with Virginia Beach. Completion Fall 2013.

YMCA on Granby



\$8 million, 32,000 square foot facility with early childhood center. Opens 2013.

Wainwright Apts



\$20 million conversion of an historic building to 126-unit apartments. Delivery July 2013.

In the News







ParamounT. **ELEVATING SLEEP.®**

EOS

During Q1 2013 EOS will cut the ribbon on its new Cupron Enhanced EOS production line, and launch the commercial phase of its anti-microbial hard surface that received an EPA registration in September, 2012.

In Q2 the Company will install this product in Sentara's new Leigh Hospital and commence, in concert with Sentara, what is believed to be the largest clinical trial in the world.

Available Properties

Fugro Atlantic

The Virginia Department of Mines Minerals and Energy awarded Fugro Atlantic the contract to conduct a preliminary geophysical study of the Virginia Offshore Wind Area this summer.



Hatch is an intense, hands-on 12-week session and, as such, has high expectations for the companies accepted into the program. Hatch accepts applications from companies located anywhere in the world, but brings them to Norfolk, Virginia, to be mentored and assessed by local, regional, and national experts and investors. Applicants are evaluated according to five criteria: Team, Product, Market, Pain Point and Execution. The Winter 2013 session is underway. Visit HatchNorfolk.com.

WR Systems

WR Systems earned a patent for Emsys, making it the first laserbased emissions monitoring system with outside-the-stack Particulate Matter measurement technology. WR recently secured its position as a global presence with multiple orders for Emsys in China, Japan and Korea.



V3

The V3 initiative is designed to help Virginia companies successfully recruit and retain military vetérans. Companies will also learn how to navigate through the military transition programs and take advantage of government funding to reimburse them for training and on-boarding expenses. Companies of all sizes that want to recapitalize their workforce through the V3 Certification Program are encouraged to send representatives to the conference. The Commonwealth of Virginia's goal is to have 50 Virginia companies certified in 2013. The City of Norfolk became the first municipality in the state to receive the Virginia Values Veterans Bronze Certification for its efforts to hire veterans.

Paramount Sleep

This family-owned mattress company closed a deal in 2012 to sell products in China and in 2013, reached agreement with another Chinese distributor with 60 stores.



Renova

The Renova Center is Norfolk's new, innovative medical center at 129 W. Virginia Beach Blvd. directly across from the Opera House. There are several medical groups in the Renova Center specializing in cardiac care, diabetes, nutrition, and imaging process. Services include Lifestyle Medicine Programs, Integrative Medicine, Hyperbaric Chamber Therapy and Fit Performance.

CITYSITES

More than 75 acres throughout the city are available for development projects. Go to NorfolkDevelopment.com and click on the CitySites logo to review the various properties ripe for development projects and leasing opportunities. Properties represented are owned by the City of Norfolk, Economic Dévelopment Authority, Norfolk Redevelopment & Housing as well as Surplus School sites.